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## Modular Building Sales Manager

As part of our continued expansion, we are looking to recruit a Modular Building Salesperson to join our growing team.

### The Role

Do you have a passion for selling? Do you love building relationships with prospects to secure long-term partnerships? Do you aim to be the leading salesperson wherever you work? If so, LOC Hire, an expanding Accommodation Hire company, are looking for a new Modular Building salesperson to join the current sales team.

The successful candidate will be working closely with the existing operations team and will be accountable for contributing to the continued growth of our existing business.

### Responsibilities

- The key responsibilities of the role will include, but are not limited to:
- You must be able to work under pressure, utilizing your sales skills to build strong relationships with potential new clients.
- You will make multiple calls and compose multiple emails per day to maximize conversion
- There is a degree of account management involved.
- You will have to be adaptable with being able to sell to different types of prospects

### Candidate Specification

- We need someone with a background of at least 2 years sales experience, used to nurturing leads and building relationships with business prospects from the initial contact to converted customer.
- We need you to be a great communicator who is friendly and outgoing, genuinely enjoys dealing with people and can deliver results
- Overall, we need someone who can demonstrate a proactive and positive attitude to the sales team and the company as a whole to ensure we grow the business massively to help the company achieve its overall growth targets.
- Knowledge of CAD design is preferred

At LOC Hire we encourage everyone to take ownership of their own role, enabling you to develop original strategies and ideas. We offer a collaborative work environment where everyone is challenged while having a flexible approach to managing workloads.

We are proud of the success we've had to date but are now looking to take the business to the next level meaning there's never been a better time to jump on board. If you're looking for a fresh new challenge with a growing business send your full CV as required.

